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InfraMetrix Partners with VUEWorks to Help Municipalities Diagnose, Prioritize Infrastructure Maintenance

Tampa, FL, December 23, 2008 – InfraMetrix, LLC, providers of Infrastructure Diagnostic Services, and VUEWorks, developers of GIS-integrated work order and asset management solutions have formed a technology partnership aimed at helping local governments prioritize infrastructure maintenance and capital investments for improved performance. VUEWorks has also named InfraMetrix a National Channel Partner, authorized to sell and build solutions around VUEWorks® to customers throughout the United States.

InfraMetrix, headquartered in Tampa, Florida, is a leading provider of buried asset inventory and condition assessment data for water, wastewater, sewer and stormwater systems. The company uses advanced methods and tools, such as zoom camera technology, GIS, and GPS, to help organizations assess operational, structural and hydraulic conditions.

According to Bill DiTullio, President of InfraMetrix, the partnership will help clients use the data collected by InfraMetrix to prioritize maintenance, assign consequences of asset failure, assess risk and ultimately maximize Maintenance and Capital Improvement Planning.

“The data by itself is only half of the equation – an asset management solution like VUEWorks makes the data readily usable by staff and contractors who need it. The VUEWorks software package provides point-and-click access to physical characteristic information, operational/service, and structural condition of assets – all very important to optimize management of the system and maintain service delivery to the customers.”

Commented Alex von Svoboda, VUEWorks’ Vice President of Sales and Marketing:

“VUEWorks shares a common vision with InfraMetrix – providing accurate and affordable

solutions that help extend the useful life of aging infrastructure by maximizing the value obtained from operation and maintenance and capital expenditures. We are very pleased to have InfraMetrix as a National Channel Partner.”

InfraMetrix-VUEWorks Success Story: Town of Marblehead, Massachusetts Improves Asset Conditions and Allocation of Resources

Five years ago, the Town of Marblehead, Massachusetts Water and Sewer Commission (MWSC), which serves 20,000 residents, was facing rising insurance claims and repair costs related to system failures and sewer backups of its approximately 87 miles of sewer pipe. By adopting a systematic approach to Infrastructure Asset Management, utilizing both InfraMetrix and VUEWorks, the town has not only eliminated these problems, but has actually improved both the condition of its assets and its allocation of resources and budget.

The town hired InfraMetrix to inspect manholes and pipelines for blockage, using InfraMetrix’ unique zoom camera technology, and to make recommendations. The inspection data and observations were loaded into VUEWorks, and the town now has the ability to query the inspections and attach videos to an asset directly from the GIS map. Updates to the sewer system inventory are automatically reflected in the VUEWorks software.

According to Chuck McCollum, Assistant Superintendent of MWSC, the combined solution has delivered significant cost savings. “The InfraMetrix inspection revealed that only 5% of the inspected pipelines required more detailed in-line CCTV inspection, providing a significant cost savings had the Commission elected to use a traditional in-line CCTV process. Instead, the MWSC could focus its resources in problem areas discovered during the screening process. The MWSC proceeded to clean the manholes and pipelines determined to have immediate potential for blockage issues which could lead to costly environmental clean-up and property damage settlements.”

The MWSC is currently using the condition information collected by InfraMetrix in conjunction with VUEWorks to determine the consequence of failure and to calculate risk to prioritize future action. The consequence of failure to public health, environment, property, costs, and community are also being configured in the VUEWorks. By using these methodologies to prioritize maintenance and capital expenditures, the MWSC is maximizing the resources expended in the near term. As money is invested into the collection system, the MWSC expects the risks will be reduced, the overall utility condition index will increase, and less money will be spent on reactive maintenance and insurance claims.

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About InfraMetrix

InfraMetrix (www.inframatrix.com) provides innovative and affordable Infrastructure Diagnostic Services to help clients prioritize long-term water, wastewater and stormwater maintenance and capital investments for improved performance.

Headquartered in Tampa, FL, InfraMetrix offers a unique suite of infrastructure inspection and diagnostic services which provide critical information on water distribution and sewer systems.

InfraMetrix utilizes traditional as well as innovative inspection technologies and services to assess infiltration and inflow into sewer systems, leakage from water systems and the service (maintenance requirements) and structural condition of aging pipelines.

Our field staff and in-house GIS professionals produce accurate asset inventories, electronic maps and attribute databases customized for our clients' needs. InfraMetrix is an Aqua Data of Pincourt (Quebec) Licensee. For more information please visit www.inframatrix.com.

About VUEWorks

VUEWorks Inc. (www.vueworks.com) develops, markets, and supports affordable, web-enabled integrated GIS Asset and Work Management solutions that help local governments, utilities, corporations, schools, theme parks, and other organizations track the condition, minimize failure risk, optimize expenditures and service delivery of their physical assets. VUEWorks is a privately-held corporation founded in 2004 and headquartered in Concord, New Hampshire.

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